

Real-time Global Site Contracts Management



Transparency is Key to Study Start-up Success!

Rising reliance on outsourcing and the use of more collaborative partners to support the clinical contract negotiation process has contributed to a growing demand for clinical contract management metrics. Performance data transparency is essential to clinical negotiation expectation setting and relationship management.

ICE Global has developed Epicenter, a purpose-built site contracts management technology platform, to make transparency routine for contract and budget negotiations. Epicenter is a cloud-based system for streamlined document management offering complete visibility to all parties involved. Epicenter offers instant, reliable metrics and centralized reporting that allow Sponsors and CROs to actively monitor progress and performance.

Epicenter offers global site and budget intelligence including overhead costs, site fees, and negotiation timelines on a country, site-type, therapeutic area, and individual site level. A clear understanding of the sites' needs at the outset will reduce negotiation and execution timelines. Epicenter's data-driven approach not only expedites timelines, but also helps streamline operational processes to achieve your site readiness goals.

Run your Trials with Confidence:

Gain transparency & operational insights

Instant, reliable metrics & centralized reporting

Streamline document management & data storage

Enhance planning with site and budget intelligence

Improve governance & drive collaboration

Epicenter is a central location to track contract & budget negotiation status, run reports, and store executed agreements. The portal-access & configurable dashboard views allow complete flexibility into how trial progress is viewed. By viewing document completion progress in a central location, the need for emails, calls, and meetings is significantly reduced.

By sharing a common platform, Sponsors & CROs can access documents and information they need to fulfill their responsibilities and build collaborative partnerships. The holistic view across trial portfolio and study-specific metrics data within Epicenter allows Clinical Operations/Contract management teams to rapidly track progress of contracts and budgets for proactive and responsive decision-making in real time.



Purpose-driven, Real-time Tracking

- **Streamlined document management**
 - Portfolio and study-specific dashboard views of real-time negotiation status for contracts, budgets, and any other associated documents
- **Enhanced site and budget intelligence**
 - Intelligence for over 3000+ global sites
 - Realistic expectation setting for site activation
- **Real-time reliable data & agreement repository**
 - Leverage real-time reporting and dashboards
 - Data repository for viewing fully executed agreements

About ICE Global Consulting

ICE Global offers a team of skilled lawyers and other contract professionals with extensive experience in clinical research to effectively navigate the contract and budget development processes. We assist clients in expediting global negotiations and provide the support needed to efficiently manage high volumes of work with tight timelines. Through our site payments administration services we offer our clients flexibility and transparency into the payment process at a macro and site level. ICE Global's site payments team incorporates a dual review QC process of each piece of information going into the payments platform to minimize errors and improve site satisfaction.

